

Alfa Romeo MiTo

Introducing a new rival for the Mini Cooper. Its name forms the links between the city it was designed in, and the city where it'll be produced. Milano and Torino respectively.

From boldly designed front aspect to the distinctive shape of the bonnet, from the frameless side windows to the aggressive, but elegant LED lights - it simply couldn't look more stunning. The MiTo is both compact and dynamic at 4.06m long, 1.44m high and 1.72m wide. Thanks to the care taken on every single detail, the interior represents the very highest of Italian standards.



With a power output of up to 155 bhp, this car can accelerate from 0 to 62 miles/h in 8 seconds. The MiTo also comes with a special electronic control system called D.N.A.: taken straight from the world of racing, this feature can adjust the responses of the car depending on the driving style and conditions. The Electronic Q2 system offers exceptional road holding, while MacPherson suspension and rebound springs ensure the kind of handling you would expect from a genuine Alfa Romeo. Designed to satisfy the highest Euro NCAP rating, this car also offers optimum safety. With all of these features, the MiTo is the sportiest compact car in the world.

Motoplan will be launching a MiTo matrix towards the end of September 08, first cars for delivery January 09.

1.9TTiD "victim of its own success"

Saab is ramping-up production of its twin-turbo diesel engine to avoid delays on vehicle delivery.

The 1.9TTiD was introduced last year and is now available on higher-end 9-3 models.

But demand for the 180bhp unit has been such that there is a backlog of orders and Saab UK cannot get the vehicles to customers quickly enough.

Saab's UK managing director, Jonathan Nash, said the situation was in hand and should be remedied soon.

"We're ramping production up," he said. "I wouldn't say we are behind on orders, but it's not as we would like it. There is a 6-7 week delay on new orders and you don't want to keep customers waiting. If you can get it down to 5-6 weeks, that would be acceptable. Beyond that people will say they are not going to want the car anymore."

Mr. Nash said Saab had, to an extent, been a victim of its own success. "The TTiD is perfect for fleet," he said. "At the moment it's the hot car and we could do with some more of them because the fleet team is doing a good job of selling them."

He assured fleet managers that Saab was very serious about providing the best possible service to business customers. "At the moment fleet is very important to Saab," he said. "It makes up 50% of our volume."

Saab has several new products on the way, including a replacement for the existing 9-5 in September next year. Mr. Nash also promised heavy revisions to the 9-3 before the new version arrives in around three years' time.



Meet the Fiat Sedici!

Launched in Italy in 2006 the Fiat Sedici is the firm's first ever SUV. Called the Sedici (Italian for 16, the total of 4x4!) its an indication of how the European market share for vehicles with off- road capability has increased.

Urban friendly, the Sedici offers the sturdiness and ruggedness of a classic 4x4 in a compact family friendly body, with a high driving position and low fuel consumption.

Lower profiled, and more streamlined than most of its American or Japanese counterparts this adds to its fuel efficiency, agility and interior comfort.

Remarkably capable off-road the Sedici is also able to tuck in to any city parking space.



A joint project of Fiat and Suzuki the 4x4 comes with a good pedigree, reviewers point to its transmission and electronic differential system, which are both by Suzuki, as a key part of the SUV's functionality, whilst Fiat's stamp is notable in both the sporty interior and stylish curvy exterior.

The Sedici is available with two choices of engine- either the 16- valve 1.6 litre 107bhp petrol engine or the acclaimed 1.9 litre Multijet turbo diesel with a 120bhp output, which is widely recognised as the most powerful diesel in it's class.

Motoplan are delighted to offer the following competitive rates on this unique and dynamic vehicle.

Motoplan are pleased to offer our first Fiat Spot Deal!



1.9 Multijet Eleganza 4x4 - manual

Business £189.99 pcm excl. VAT

Personal £223.29 pcm inc. VAT

- 24 month contract (3x23)
- 10,000 miles p.a.
- Non-maintenance
- Whilst stock lasts!
- (No Doc Fee)

Specifications

6sp manual / metallic paint
Automatic climate control
16" alloy wheels
Stereo radio / cd / 4 speakers
Leather s/wheel and gear knob
Radio controls on steering wheel
Electric and heated door mirrors
Remote locking and immobiliser
Front fog lights
ABS with EBD

1.6 16v Eleganza 4x4 - manual

Business £175.99 pcm excl. VAT

Personal £206.79 pcm inc. VAT

- 24 month contract (3x23)
- 10,000 miles p.a.
- Non-maintenance
- Whilst stock lasts!
- (No Doc Fee)

Specifications

5sp manual / metallic paint
Automatic climate control
16" alloy wheels
Stereo radio / cd / 4 speakers
Leather s/wheel and gear knob
Radio controls on steering wheel
Electric and heated door mirrors
Remote locking and immobiliser
Front fog lights
ABS with EBD

Goodbye Catherine

Motoplan would like to announce that Account Manager Catherine Thompson will sadly be leaving us on the 19th September.

Catherine is going back to University to complete an MA in International Relations, Global Security and Development.

Catherine would like to say "thank you to all my accounts

for their trust and business whilst I have looked over them the past 18 months – it has been a happy and memorable experience working with you and Motoplan."

During the interim period of recruiting, Catherine's accounts will be handled by Hayley, Alice and Derrick.

We wish her all the best of luck.

